



RIGHT! SYSTEMS AND CISCO: MODERN NETWORKING AND SECURITY, MANAGED RIGHT!

A PARTNERSHIP BUILT TO DELIVER

Right! Systems, Inc. has partnered with Cisco since 1997, building one of the most experienced and recognized Cisco practices in the Pacific Northwest and Mountain West. With more than 50 Cisco-certified specialists dedicated to every engagement, Right! Systems delivers managed networking, security, and IT lifecycle services to commercial, public sector, and SLED customers across Washington, Oregon, Idaho, Colorado, and surrounding states. As the [2024 Cisco Regional Partner of the Year](#), Right! Systems gives organizations the expert team, technology, and continuous support they need to operate with confidence, grow securely, and get measurable value from their Cisco investment.

NETWORKING

Customer Challenge: Multi-site organizations need consistent, always-on network performance across every location, without adding headcount to manage it.

Expert-managed Cisco Meraki networking that keeps every location connected and every team running

Right! Systems has managed Cisco Meraki environments for public sector, healthcare, and commercial organizations for nearly 30 years. Every engagement is configured, installed and proactively managed, 24/7, by Right! Systems' dedicated team of more than 50 certified Cisco engineers. Customers hand off the daily complexity of multi-site network management and keep their internal teams focused on more strategic tasks.

- **Premier Provider for Cisco Powered Service:** Meraki Access (2024). Cisco's highest recognition for managed Meraki delivery, awarded to a select tier of partners who meet Cisco verified standards for service design, delivery, and customer outcomes.

WHY RIGHT! SYSTEMS + CISCO

- [MyShop](#): Self-service Meraki co-term licensing and ecommerce
- Managed SD-WAN with intelligent path control
- 24/7 proactive monitoring
- Cisco lab for pre-deploy validation
- 50+ dedicated Cisco specialists
- Single-pane Meraki dashboard



- **MyShop:** Right! Systems is one of a select few Cisco partners in the US chosen to offer a self-service path to Cisco Meraki co-term licensing through the [MyShop eCommerce store](#). Customers get direct, frictionless access to the licenses they need, backed by Right! Systems' operations team vetting every order.
- **Cisco Lab:** Right! Systems maintains a dedicated Cisco lab for pre-deployment testing and validation. Every solution is proven in a controlled environment before it touches the live network.

SECURITY

Customer Challenge: Organizations managing complex IT environments need security that stays current, covers the full environment, and gives IT leaders a clear picture of their posture without requiring a dedicated internal security team to maintain it.

24/7 Managed Detection and Lasting Resilience

Cisco's security architecture is built into the network, which is why Right! Systems manages network performance and security posture as a single, continuously monitored program rather than two separate disciplines. For organizations actively planning for AI adoption and Secure Access, this approach matters. Their environment is visible, managed, and ready to extend.

- A single managed program replaces the overhead of maintaining separate networking and security tools. Customers get one unified view of their environment and one accountable team.
- Splunk brings network performance and security signals into one view, so unusual patterns are identified early and investigated with full context.
- Cisco's Extended Detection and Response (XDR) Competency certifies Right! Systems' ability to deliver security outcomes across detection, investigation, and response, not just deploy the platform.

SERVICES

Customer Challenge: Technology investments lose value without the ongoing expertise to manage complexity, optimize licensing, and plan what comes next.

Full-Lifecycle Support and Predictable IT Management

Right! Systems structures every managed services engagement around the full technology lifecycle: design, deployment, adoption, optimization, and renewal. A dedicated Project Management Office keeps every initiative on schedule and on budget. Right! Systems assigns a dedicated Cisco-focused Director of Customer Success to every account. This Right! Systems team member works directly with each customer on licensing strategy, surfacing savings opportunities and ensuring the full Cisco portfolio is delivering value, not just installed.

Together, Right! Systems and Cisco deliver:

- Right! Systems holds active Cisco Enterprise Agreement authorizations across Networking, Security, Collaboration, and All Technology Portfolios. Customers access Cisco's most flexible licensing structures through a partner already qualified and contracted to deliver them.
- State contract vehicles in Washington, Oregon, and Idaho give public sector customers a compliant, streamlined procurement path to Cisco solutions, with no custom contracting required.
- As a Cisco partner since 1997, Right! Systems has managed Cisco infrastructure across multiple technology generations. Customers get a team that already knows the platform, the architecture, and has the insight and expertise to anticipate what comes next.

Visit our [Cisco Security](#) page to learn more.